



“Working Together to Make Trade Work”

5/21/2010

Dear Colleague,

Thank you for your past assistance communicating the need to prevent treated seeds from being included in the supply of US grains and oilseeds. Treated seeds in commodity shipments are a multi-commodity problem that warrants the attention of the entire supply chain. As spring planting season moves forward, it is important that we draw attention to the fact that pesticide treated seeds in commodity grain and oilseed shipments must be prevented.

Maintaining a stellar reputation for appropriately managing all pesticides is one key element of providing for customer satisfaction in exports. With food safety scares at the forefront of public and official concern, our exports are subject to increased scrutiny in many markets. Treated seeds have gained the increased attention of many import control officials and are a sure way of increasing costs and reducing the competitiveness of grains and oilseeds in the export market. Few concerns can be as damaging to supplier reputation for quality and safety of agricultural products as one over the presence of seed treatment compounds in commodities intended for use in food and feed.

Please join us again in an industry wide effort to communicate the need to comply with US law and prevent treated seeds from entering the commodity supply. Your newsletters and other communication are needed as part of the ongoing industry wide effort to prevent treated seeds from inclusion in our grain and oilseed supply. Moreover it is very important to again make everyone aware of the illegality of intentional addition of treated seeds to commodities.

We hope you will communicate with your constituency in the next two or three weeks to encourage preventing seeds that have been treated from entering commodity supplies. Copies of your communication on treated seeds are needed as we often find such documentation useful to demonstrate the system wide efforts to prevent treated seeds from entering export channels. We also request that you provide NAEGA with a copy of notices or articles you convey.

Sincerely,

Gary C. Martin
President & CEO

Gary Anderson
Chairman Board of Directors